



The Home Builders Association of Tulare/Kings Counties, Inc.

315 W. Oak Avenue

Visalia CA 93291

Phone: 559-625-5447

Fax: 559-2690

Email: build@hbatk.com

UPDATE

FEBRUARY 23, 2009

PRESIDENT/CEO UPDATE

Robert Keenan, President/CEO

"FEES"

The HBA has sent a letter to the cities in Tulare and Kings Counties requested that they defer the payment of development impact fees to at least final inspection/certificate of occupancy up to close of escrow rather than collecting the fees in advance, at map, and/or permit.

Last year, AB2604 amended the Mitigation Fee Act (AB1600) to further clarify this deferral process.

We explained to the cities that deferral reduces the builder's need to finance that amount up front, eliminating the multiplier affect passed on to the buyer while also making funds available for new construction employment.

School districts will also be asked to defer fees.

Additionally, the HBA will request that cities not increase impact fees this year based on the Engineering News Record Cost Index (ENRCI), to further reduce cost to new homebuyers.



LOCAL EVENTS

GENERAL LUNCHEON

Thursday, March 12, 2009

LampLITER Inn, 3300 W. Mineral King, Visalia
Reg. 11:15 a.m. / Lunch 11:45 a.m. / Program 12-1 p.m.
Cost: \$20 per person Deadline: 3/9



Sue Higgins, Senior Associate
Energy & Resources - ICF International

Sue is part of the management team responsible for implementing Southern California Edison's Single Family California

New Homes Program. She will share a PowerPoint presentation demonstrating how to achieve maximum energy demand savings from residential building in a cost-effective manner. Sue works directly with participating builders and their raters to meet the Program commitments and requirements including reports to SCE.

HBA General Luncheons are open to non-members. Please feel free to distribute our event/program flyers to associates who may be interested or bring them along as your guest.

Make your reservations today.

[March Luncheon Sponsor\(s\) To-Date](#)
[Southern California Gas Company](#)

MARK YOUR CALENDAR

Annual Golf Tournament - Thursday, May 14, 2009
River Island Golf Course, Porterville CA
Flyers and additional info to be mailed March 2nd.

MEMBERSHIP

Elaine Castillo, Admin./Member Services

We're almost through the 1st quarter of 2009 and we are pressing on in many areas, focusing all of our effort on tasks and services that will help ease pressure and save costs on the industry at this time.

We've distributed discount flyers in an effort to help cut some of your costs (Reminder: We invite individual member companies to add their company's discount, offer and/or incentive), reinstated the option to purchase ads in the UPDATE, submit complimentary "Profiles" (Members Only) to be included in the UPDATE, we're promoting General Luncheon Tabletop Sponsorships (\$100) for MEMBERS ONLY, and are brainstorming to think of additional support and services for our members.

If you're interested in supporting the association through volunteerism and/or have some ideas, please call us (Examples: Membership, Golf, Christmas Dinner, Local Committees, General Meeting Speakers, etc.).

ONE OF THE BEST GREEN BUILDING MATERIALS IS SOUND ADVICE.



SOUTHERN CALIFORNIA GAS COMPANY offers you a single source for the information and services you need on green building and sustainability issues. Your personal account representative will show how

you can help save your home buyers money and give them the kind of 'green design' they're demanding. With incentives of up to \$2,000 per unit, we can help make your bottom line a little greener too. To find out more, call Steve Lott at 1-818-701-3341.



Sempra Energy utility
Glad to be of service!

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Member Advertising in UPDATE.

Card -	\$25
1/8 Page -	\$35
1/4 Page -	\$50
1/3 Page -	\$70
1/2 Page -	\$80
Full Page -	\$100

NEW/REINSTATED MEMBERS

Please share our UPDATE with your non-member business associates.

STATE NEWS

California Building Industry Assn. (CBIA)

We have attached CBIA's 2009 Plan on the next page for your information.





CBIA 2009 LEGISLATIVE PLAN

Job Creation and Recovery Underlines CBIA 2009 Legislative Plan

As California's unemployment soars to new highs and the construction, sales and values of homes continue to sink, CBIA is pushing state government to take immediate action to stop the bleeding and lay the groundwork for economic recovery. CBIA's "Housing Builds Jobs" campaign is aimed at promoting legislation that creates jobs and broad economic recovery by stimulating new home construction. The centerpiece of CBIA's 2009 legislative proposals is a state tax credit for buyers of new homes. The following summarizes all legislative initiatives CBIA is pursuing at the Capitol this year.

- **RECOVERY – Homebuyer tax credit.** The \$10,000 state tax credit would be available for one year to buyers of new homes. The concept is patterned after a federal tax credit enacted in 1975, which jump-started dormant markets.
- **RECOVERY – Subdivision map extension.** Last year's SB 1185 (Lowenthal) extended expiring maps one year with an optional second year. A likely delay in California's housing recovery demands a five-year map extension.
- **RECOVERY – Credit crunch relief.** Despite federal efforts to encourage lending, credit for construction projects and home purchases is scarce. CBIA proposes that Cal HFA do more to supply needed capital to housing markets.
- **RECOVERY – Fee relief.** Even with the sharp decline in home construction, impact fees are still sky high. CBIA will pursue multiple efforts to discourage the imposition of non-essential fees and encourage sensible fee policies.
- **SMART HOUSING – Greenbuilding consistency.** As more local governments pursue adoption of greenbuilding programs, CBIA wants to ensure that the standards are consistent with state code and prevent unreasonable variations.
- **SMART HOUSING – Water conservation.** California homebuilders have for years been employing systems and technologies to increase water conservation. These advances should be considered when supply verifications occur.
- **SMART HOUSING – Stormwater management.** The current state system of regulating stormwater runoff is broken. CBIA wants a watershed-based approach to replace today's project-based regulation of stormwater runoff.
- **AFFORDABLE HOUSING – Reliable funding.** The absence of a permanent and reliable source of funding for affordable housing means homebuilders pay for it. CBIA is exploring a better way to finance this critical need.

CBIA is also involved in legislation to avert rooftop solar mandates by allowing more sensible solutions; to clean up last year's SB 375 and SB 732; to qualify a water bond for the state ballot; and deal with the looming shortage of funding for school construction. Look for more details on CBIA legislation – including bill numbers – coming soon at www.cbia.org.