



Home Builders Association
of Tulare/Kings Counties

UPDATE

May 23, 2007

315 W. Oak
Visalia CA 93291
Phone: (559) 625-5447 Fax: (559) 625-2690 E-mail: build@biatk.com

OUTSTANDING 18th ANNUAL GOLF TOURNEY

A sold out tournament proved to be a great and fun event for the 144 golfers who participated in this year's HBA fundraising event. Perfect weather rounded out the day at River Island Country Club. The tournament winners were selected in a blind draw: 1) Paul Cammata, Vance Herring, Javier Zuniga, Joe Renteria; 2) Vance Ezall, Bert Walsh, Justin Poore, Mike Tevino; 3) Kyle Hergert, Ray Myers, Matt Foster, Dave Becerra.

Other winners were: Closest to the Hole: Dennis Morley, Joe Gomes. Longest Drives: Women - Linda Loflin & Men - Charlie Wensley. Putting Contest: Warren Gaines (sunk the 45' putt).

Congratulations to all and thanks to the Golf Committee, Event Sponsors, Volunteers and the 144 players for making this event such a great success. Everyone is looking forward to our 19th Annual Golf Tournament next year.

HBATK RECIEVES MEMBERHIP RETENTION AWARDS

During the April 19th CBIA Board of Directors meeting in Sacramento, our HBA was recognized with two awards, one for the Most Improved Retention Rate (from 93.8% in 2005 to 96.6% in 2006) and the other was the Retention Award for 2006 which was "in recognition of your extraordinary achievements in membership development - 96.6% retention". Paul Daley (Daley Homes), who as President in 2005, set a membership goal of 200 members by end of 2006, accepted the plaques on behalf of our HBA.

HBA BOARD NAMES SMART GROWTH REPRESENTATIVE(S)

The HBA Board has named Mike Knopf (Quad Knopf, Inc.) to represent our association on the City of Visalia's Smart Growth Standards Task Force. Darlene Mata (D R Mata Consulting) is the HBA's alternate. The task force will include two City Council Members; two Planning Commissioners; one Parks & Recreation Commissioner; one member of the Bicycle, Pedestrian and Waterways Trail Committee; one School District representative; one member of the HBA, one member of the building industry and one representative of the Environmental Committee. The group's first meeting will be in June. The purpose of the Task Force is to prepare a draft set of smart growth Principles for adoption by the City Council. The Principles will be used to guide decisions making related to future urban growth in the City of Visalia.

HBATK'S "NOW IS A GOOD TIME TO BUY A HOME" PROGRAM A "HIT"

Our radio spots continue to attract hundreds "hits" on our website www.southvalleyhomeownership.com which, in addition to a lot of information about qualifying for and buying a new home, includes only HBA Builder Members websites. Records show a growing number of potential new home buyers continue to positively react to the radio ads. This has been an excellent service to our HBA Builder Members and gives them a marketing advantage over non member builders.

BUYING A TRUCK SOON? HBA/NAHB MEMBERS CAN GET \$500 TOWARDS PURCHASE OR LEASE

As the automotive manufacturer of NAHB, GM is proud to provide members this private offer which is compatible with many GM consumer incentive programs. For details visit gmfleet.com/nahb. Customers must take delivery by January 3, 2008. Extensive lineup of vehicles include the all-new 2007 Chevy Silverado and GMC Sierra. See your local dealer for complete details. Offer is valid towards the purchase or lease of eligible new 2006, 2007 and 2008 passenger cars and light-duty truck models.

BA Membership Doesn't Cost---It Pays!

Special June 14th "Flag Day" Membership Luncheon--Watch for Notice/Registration Form